

Varun Awasthi

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2922 Northern Blvd, Long Island City, NY, 11101

PROFESSIONAL EXPERIENCE

Synchrony Financial – Stamford, CT

Jun 2021 - Present

AVP: Credit Acquisition Strategy Insights & Optimization

Jul 2024 - Present

- Lead Analyst for organization-wide credit acquisition strategy overhaul
- Developed merchant specific credit line strategies to maximize sales probability
- Automated the production of the Acquisition Report to promptly identify shifts in application mix

Credit Analyst: Loss Forecasting and Reserves

Jan 2024 – Jun 2024

- Optimized Imprecision calculation in loss forecast variances
- Refined Terminal Value calculation in loss forecast over 5-year horizon

Credit Analyst: Health and Wellness

Jul 2023 – Dec 2023

- Automated daily fraud and acquisition reports via cronjobs to monitor trends
- Highlighted key acquisition and fraud trends to senior credit leaders

Credit Analyst: Loss Mitigation

Jul 2022 – Jun 2023

- Implemented changes to credit limit decrease strategies
- Leveraged merchant shared data in loss mitigation strategies

Credit Analytics Intern:

Jun 2021 – Aug 2021

- Analyzed 7 million Amazon accounts to identify 150K accounts for a credit limit increase

NON-PROFIT EXPERIENCE

Intempo Organization – Stamford, CT

Jun 2023- Present

Treasurer:

- Advise nonprofit board on financial strategy to support music education for immigrant students
- Built a visualization tool for other members to easily contextualize financial results
- Crafted the investment strategy balancing long term growth with liquidity needs

Synchrony Skills Academy – Stamford, CT

Jul 2022- Present

Financial Literacy Volunteer:

- Increased employee benefit utilization through step-by-step guidance on benefits management
- Designed and taught savings, budgeting, investing and taxes to high school students

EDUCATION/SKILLS

University of Illinois at Urbana Champaign

Graduated: May 2022

Gies College of Business

GPA: 3.98/4.0

- James Scholar: Honors Awarded to Top 10% of class
- Finance Academy: Vice President
- Teaching Assistant: Advanced Data Science and Python for Finance (FIN 580)
- Proficient in Python, SAS, JavaScript, Tableau, HTML, Automation